

State of Hawaii
Department of Human Services (DHS)
Benefit, Employment & Support Services Division
Employment/Child Care Program Office

Request for Proposals

RFP No. HMS 305-09-01-S
Preschool Open Doors (POD) Child Care
Services

April 15, 2009

Note: If this RFP was downloaded from the State Procurement Office RFP Website each applicant must provide contact information to the RFP contact person for this RFP to be notified of any changes. For your convenience, you may download the RFP Interest form, complete and e-mail or mail to the RFP contact person. The State shall not be responsible for any missing addenda, attachments or other information regarding the RFP if a proposal is submitted from an incomplete RFP.

LINDA LINGLE
GOVERNOR



LILLIAN B. KOLLER, ESQ.
DIRECTOR

HENRY OLIVA
DEPUTY DIRECTOR

STATE OF HAWAII
DEPARTMENT OF HUMAN SERVICES
P.O. Box 339
Honolulu, Hawaii 96809-0339

April 15, 2009

MEMORANDUM

To: All Interested Applicants

From: Lillian B. Koller, Director *LBK*

SUBJECT: PRESCHOOL OPEN DOORS (POD) CHILD CARE SERVICES
Request for Proposals (RFP) HMS 305-09-01-S

The Department of Human Services (DHS), Benefit, Employment and Support Services Division (BESSD), Child Care Program Office (CCPO), seeks to purchase the services listed above and described in the attached RFP. This is to assist and support the DHS by implementing and engaging in the following activities throughout the State of Hawaii: publicize and promote (marketing and outreach) the DHS POD child care subsidy program and eligibility requirements; provide DHS POD child care application materials, including provider forms; assist families to complete the DHS POD child care applications, as needed; accept application forms and verifying documents; within 30 days of receiving the completed applications, interview and determine whether families are eligible or ineligible to participate in the DHS POD child care subsidy program; create case folders for the materials for each family; mail notices using established DHS rules, policies, and procedures, including official departmental forms; enter the families' child care information into the DHS BESSD electronic systems; calculate and authorize monthly subsidy payments for eligible families, using the DHS rules and electronic systems; receive reports of changes in the families' situations that might affect eligibility, and take appropriate action; and establish the families' eligibility status every six months. In addition, DHS requires documentation of these activities.

The purpose of the DHS POD program is to provide monthly tuition assistance subsidies for the target group of DHS-eligible families and children to attend a DHS-licensed Group Child Care Center or Group Child Care Home of their choice that provides early childhood services for children ages two years to five years. However, the target group

of **500 - 800** eligible children a month (depending on the availability of the State funding level for subsidies) that are assisted by the DHS POD program are those who are closest, by age, to entering junior-Kindergarten or Kindergarten, as specified in 17-798.2-28, H.A.R. These early childhood services can contribute to school readiness by providing, through the DHS POD program, up to a school year of experience prior to these children becoming eligible for public education.

The initial contract term will be from July 1, 2009 – June 30, 2010. The State, at its option, may extend this Agreement in writing, for two (2) additional State fiscal year periods, not to exceed June 30, 2012. The DHS will award one contract under this RFP. **Federal funding for operations per State Fiscal Year is allocated at \$293,750.00, subject to continued availability of appropriations,** community need, and the State's determination of satisfactory performance.

The RFP provides information to assist applicants in the preparation of proposals and a budget, including: (1) a description of the services sought; (2) the requirements to be met by the provider; (3) the criteria by which qualifying proposals shall be reviewed/rated; and (4) the criteria for monitoring/evaluating the services. Applicants are to address all parts of the RFP. Proposals shall be mailed and postmarked by the United State Postal Service on or before **May 18, 2009** or hand delivered (including courier mail) no later than 4:30 p.m., Hawaii Standard Time (HST), on **May 18, 2009**, to DHS BESSD CCPO at 820 Mililani Street, #606, Honolulu, HI 96813. All mail-ins postmarked after 12:00 midnight, **May 18, 2009** or hand delivered after the **May 18, 2009 deadline** will not be accepted for review.

The BESSD program staff will conduct an **orientation** to review the RFP requirements on **Thursday, April 23, 2009 from 9:00 a.m. to 11:00 a.m. HST, at 820 Mililani Street, #606, Conference Room 1, Honolulu, Hawaii.** All prospective applicants are encouraged to review the RFP closely and attend the orientation. Inquiries regarding this RFP should be directed to the RFP contact person, Ethel Fleming, at 820 Mililani Street, #606, Honolulu, Hawaii 96813, telephone: (808) 586-0978, fax: (808) 586-5744, or e-mail: efleming@dhs.hawaii.gov.

PROPOSAL MAIL-IN AND DELIVERY INFORMATION SHEET

NUMBER OF COPIES TO BE SUBMITTED: Original plus 4 copies

ALL MAIL-INS SHALL BE POSTMARKED BY THE UNITED STATES POSTAL SERVICE (USPS) NO LATER THAN **MAY 18, 2009** and received by the state purchasing agency no later than **10 days from the submittal deadline.**

All Mail-ins

Department of Human Services
Benefit, Employment & Support Services Division
Employment & Child Care Program Office
820 Mililani Street, Suite 606
Honolulu, Hawaii 96813

DHS RFP COORDINATOR

Ethel Fleming
For further info. or inquiries:

Phone: (808) 586-0978
Fax: (808) 586-5744

ALL HAND DELIVERIES SHALL BE ACCEPTED AT THE FOLLOWING SITES UNTIL **4:30 P.M., Hawaii Standard Time (HST), MAY 18, 2009.** Deliveries by private mail services such as FEDEX shall be considered hand deliveries. Hand deliveries shall not be accepted if received after 4:30 p.m., **May 18, 2009.**

Drop-off Site

Oahu:

Department of Human Services
Benefit, Employment & Support Services Division
Employment & Child Care Program Office
820 Mililani Street, Suite 606
Honolulu, Hawaii 96813

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Section 1

Administrative Overview

Section 1

Administrative Overview

Applicants are encouraged to read each section of the RFP thoroughly. While sections such as the administrative overview may appear similar among RFPs, state purchasing agencies may add additional information as applicable. It is the responsibility of the applicant to understand the requirements of *each* RFP.

I. Procurement Timetable

Note that the procurement timetable represents the State's best estimated schedule. Contract start dates may be subject to the issuance of a notice to proceed.

<u>Activity</u>	<u>Scheduled Date</u>
Public notice announcing Request for Proposals (RFP)	4/15/09
Distribution of RFP	4/15/09
RFP orientation session	4/23/09
Closing date for submission of written questions for written responses	4/29/09
State purchasing agency's response to applicants' written questions	5/5/09
Discussions with applicant prior to proposal submittal deadline (optional)	
Proposal submittal deadline	5/18/09
Discussions with applicant after proposal submittal deadline (optional)	
Final revised proposals (optional)	
Proposal evaluation period	5/21-5/27/09
Provider selection	5/28/09
Notice of statement of findings and decision	5/28-5/29/09
Contract start date	7/1/09

II. Website Reference

The State Procurement Office (SPO) website is <http://hawaii.gov/spo/>

For	Click
1 Procurement of Health and Human Services	"Health and Human Services, Chapter 103F, HRS..."
2 RFP website	"Health and Human Services, Ch. 103F..." and "The RFP Website" (located under Quicklinks)
3 Hawaii Administrative Rules (HAR) for Procurement of Health and Human Services	"Statutes and Rules" and "Procurement of Health and Human Services"
4 Forms	"Health and Human Services, Ch. 103F..." and "For Private Providers" and "Forms"
5 Cost Principles	"Health and Human Services, Ch. 103F..." and "For Private Providers" and "Cost Principles"
6 Standard Contract -General Conditions	"Health and Human Services, Ch. 103F..." "For Private Providers" and "Contract Template – General Conditions"
7 Protest Forms/Procedures	"Health and Human Services, Ch. 103F..." and "For Private Providers" and "Protests"

Non-SPO websites

(Please note: website addresses may change from time to time. If a link is not active, try the State of Hawaii website at <http://hawaii.gov>)

For	Go to
8 Tax Clearance Forms (Department of Taxation Website)	http://hawaii.gov/tax/ click "Forms"
9 Wages and Labor Law Compliance, Section 103-055, HRS, (Hawaii State Legislature website)	http://capitol.hawaii.gov/ click "Bill Status and Documents" and "Browse the HRS Sections."
10 Department of Commerce and Consumer Affairs, Business Registration	http://hawaii.gov/dcca click "Business Registration"
11 Campaign Spending Commission	http://hawaii.gov/campaign

III. Authority

This RFP is issued under the provisions of the Hawaii Revised Statutes (HRS) Chapter 103F and its administrative rules. All prospective applicants are charged with presumptive knowledge of all requirements of the cited authorities. Submission of a valid executed proposal by any prospective applicant shall constitute admission of such knowledge on the part of such prospective applicant.

IV. RFP Organization

This RFP is organized into five sections:

Section 1, Administrative Overview: Provides applicants with an overview of the procurement process.

Section 2, Service Specifications: Provides applicants with a general description of the tasks to be performed, delineates provider responsibilities, and defines deliverables (as applicable).

Section 3, Proposal Application Instructions: Describes the required format and content for the proposal application.

Section 4, Proposal Evaluation: Describes how proposals will be evaluated by the state purchasing agency.

Section 5, Attachments: Provides applicants with information and forms necessary to complete the application.

V. Contracting Office

The Contracting Office is responsible for overseeing the contract(s) resulting from this RFP, including system operations, fiscal agent operations, and monitoring and assessing provider performance. The Contracting Office is:

Department of Human Services (DHS), State of Hawaii
Benefit, Employment and Support Services Division
820 Mililani Street, Suite 606
Honolulu, Hawaii 96813

Phone: (808) 586-0978

Fax: (808) 586-5744

e-mail: efleming@dhs.hawaii.gov

VI. Orientation

An orientation for applicants in reference to the request for proposals will be held as follows:

Date: April 23, 2009 **Time:** 9:00 am – 11:00 am
Location: Haseko Center, 820 Mililani Street, Suite 606, Conference Room 1, Honolulu, Hawaii

Applicants are encouraged to submit written questions prior to the orientation. Impromptu questions will be permitted at the orientation and spontaneous answers provided at the state purchasing agency's discretion. However,

answers provided at the orientation are only intended as general direction and may not represent the state purchasing agency's position. Formal official responses will be provided in writing. To ensure a written response, any oral questions should be submitted in writing following the close of the orientation, but no later than the submittal deadline for written questions indicated in the paragraph VII. Submission of Questions.

VII. Submission of Questions

Applicants may submit questions to the RFP Contact Person identified in Section 2 of this RFP. All written questions will receive a written response from the state purchasing agency.

Deadline for submission of written questions:

Date: 4/29/09 **Time:** 4:30 pm HST

State agency responses to applicant written questions will be provided by:

Date: 5/5/09

VIII. Submission of Proposals

A. **Forms/Formats** - Forms, with the exception of program specific requirements, may be found on the State Procurement Office website referred to in II. Website Reference. Refer to the Proposal Application Checklist for the location of program specific forms.

1. **Proposal Application Identification (Form SPO-H-200).** Provides applicant proposal identification.
2. **Proposal Application Checklist.** Provides applicants with information on where to obtain the required forms; information on program specific requirements; which forms are required and the order in which all components should be assembled and submitted to the state purchasing agency.
3. **Table of Contents.** A sample table of contents for proposals is located in Section 5, Attachments. This is a sample and meant as a guide. The table of contents may vary depending on the RFP.
4. **Proposal Application (Form SPO-H-200A).** Applicant shall submit comprehensive narratives that address all of the proposal requirements contained in Section 3 of this RFP, including a cost proposal/budget if required.

- B. **Program Specific Requirements.** Program specific requirements are included in Sections 2, Service Specifications and Section 3, Proposal Application Instructions, as applicable. If required, Federal and/or State certifications are listed on the Proposal Application Checklist located in Section 5.
- C. **Multiple or Alternate Proposals.** Multiple or alternate proposals shall not be accepted unless specifically provided for in Section 2 of this RFP. In the event alternate proposals are not accepted and an applicant submits alternate proposals, but clearly indicates a primary proposal, it shall be considered for award as though it were the only proposal submitted by the applicant.
- D. **Tax Clearance.** Pursuant to HRS Section 103-53, as a prerequisite to entering into contracts of \$25,000 or more, providers shall be required to submit a tax clearance certificate issued by the Hawaii State Department of Taxation (DOTAX) and the Internal Revenue Service (IRS). The certificate shall have an original green certified copy stamp and shall be valid for six (6) months from the most recent approval stamp date on the certificate. Tax clearance applications may be obtained from the Department of Taxation website. (Refer to this section's part II. Website Reference.)
- E. **Wages and Labor Law Compliance.** If applicable, by submitting a proposal, the applicant certifies that the applicant is in compliance with HRS Section 103-55, Wages, hours, and working conditions of employees of contractors performing services. Refer to HRS Section 103-55, at the Hawaii State Legislature website. (See part II, Website Reference.)
- **Compliance with all Applicable State Business and Employment Laws.** All providers shall comply with all laws governing entities doing business in the State. Prior to contracting, owners of all forms of business doing business in the state except sole proprietorships, charitable organizations unincorporated associations and foreign insurance companies be registered and in good standing with the Department of Commerce and Consumer Affairs (DCCA), Business Registration Division. Foreign insurance companies must register with DCCA, Insurance Division. More information is on the DCCA website. (See part II, Website Reference.)
- F. **Hawaii Compliance Express (HCE).** Providers may register with HCE for online proof of DOTAX and IRS tax clearance, Department of Labor and Industrial Relations (DLIR) labor law compliance, and DCCA good standing compliance. There is a nominal annual fee for the service. The "Certificate of Vendor Compliance" issued online through HCE provides

the registered provider's current compliance status as of the issuance date, and is accepted for both contracting and final payment purposes. Refer to this section's part II. Website Reference for HCE's website address.

G. Campaign Contributions by State and County Contractors. Providers are hereby notified of the applicability of HRS Section 11-205.5, which states that campaign contributions are prohibited from specified State or county government contractors during the term of the contract if the contractors are paid with funds appropriated by a legislative body. For more information, FAQs are available at the Campaign Spending Commission webpage. (See part II, Website Reference.)

H. Confidential Information. If an applicant believes any portion of a proposal contains information that should be withheld as confidential, the applicant shall request in writing nondisclosure of designated proprietary data to be confidential and provide justification to support confidentiality. Such data shall accompany the proposal, be clearly marked, and shall be readily separable from the proposal to facilitate eventual public inspection of the non-confidential sections of the proposal.

Note that price is not considered confidential and will not be withheld.

I. Confidentiality of Personal Information. Act 10 relating to personal information was enacted in the 2008 special legislative session. As a result, the Attorney General's General Conditions of Form AG Form 103F, *Confidentiality of Personal Information*, has been amended to include Section 8 regarding protection of the use and disclosure of personal information administered by the agencies and given to third parties.

J. Proposal Submittal. All mail-ins shall be postmarked by the United States Postal System (USPS) and received by the State purchasing agency no later than the submittal deadline indicated on the attached Proposal Mail-in and Delivery Information Sheet. All hand deliveries shall be received by the State purchasing agency by the date and time designated on the Proposal Mail-In and Delivery Information Sheet. Proposals shall be rejected when:

- Postmarked after the designated date; or
- Postmarked by the designated date but not received within 10 days from the submittal deadline; or
- If hand delivered, received after the designated date and time.

The number of copies required is located on the Proposal Mail-In and Delivery Information Sheet. Deliveries by private mail services such as FEDEX shall be considered hand deliveries and shall be rejected if received after the submittal deadline. Dated USPS shipping labels are not considered postmarks.

Proposals submitted by telefacsimile transmissions, electronic mail, website, or on computer diskettes/cd are not permitted.

IX. Discussions with Applicants

- A. Prior to Submittal Deadline.** Discussions may be conducted with potential applicants to promote understanding of the purchasing agency's requirements.
- B. After Proposal Submittal Deadline -** Discussions may be conducted with applicants whose proposals are determined to be reasonably susceptible of being selected for award, but proposals may be accepted without discussions, in accordance HAR Section 3-143-403.

X. Opening of Proposals

Upon receipt of a proposal by a state purchasing agency at a designated location, proposals, modifications to proposals, and withdrawals of proposals shall be date-stamped, and when possible, time-stamped. All documents so received shall be held in a secure place by the state purchasing agency and not examined for evaluation purposes until the submittal deadline.

Procurement files shall be open to public inspection after a contract has been awarded and executed by all parties.

XI. Additional Materials and Documentation

Upon request from the state purchasing agency, each applicant shall submit any additional materials and documentation reasonably required by the state purchasing agency in its evaluation of the proposals.

XII. RFP Amendments

The State reserves the right to amend this RFP at any time prior to the closing date for the final revised proposals.

XIII. Final Revised Proposals

If requested, final revised proposals shall be submitted in the manner, and by the date and time, specified by the state purchasing agency. If a final revised

proposal is not submitted, the previous submittal shall be construed as the applicant's best and final offer/proposal. *The applicant shall submit **only** the section(s) of the proposal that are amended, along with the Proposal Application Identification Form (SPO-H-200).* After final revised proposals are received, final evaluations will be conducted for an award.

XIV. Cancellation of Request for Proposal

The RFP may be canceled and any or all proposals may be rejected in whole or in part, when it is determined to be in the best interests of the State.

XV. Costs for Proposal Preparation

Any costs incurred by applicants in preparing or submitting a proposal are the applicants' sole responsibility.

XVI. Provider Participation in Planning

Provider participation in a state purchasing agency's efforts to plan for or to purchase health and human services prior to the state purchasing agency's release of a RFP, including the sharing of information on community needs, best practices, and providers' resources, shall not disqualify providers from submitting proposals if conducted in accordance with HAR Sections 3-142-202 and 3-142-203.

XVII. Rejection of Proposals

The State reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in this RFP and which demonstrate an understanding of the problems involved and comply with the service specifications. Any proposal offering any other set of terms and conditions contradictory to those included in this RFP may be rejected without further notice.

A proposal may be automatically rejected for any one or more of the following reasons:

- (1) Rejection for failure to cooperate or deal in good faith. (HAR Section 3-141-201)
- (2) Rejection for inadequate accounting system. (HAR Section 3-141-202)
- (3) Late proposals (HAR Section 3-143-603)
- (4) Inadequate response to request for proposals (HAR Section 3-143-609)
- (5) Proposal not responsive (HAR Section 3-143-610(a)(1))
- (6) Applicant not responsible (HAR Section 3-143-610(a)(2))

XVIII. Notice of Award

A statement of findings and decision shall be provided to all applicants by mail upon completion of the evaluation of competitive purchase of service proposals.

Any agreement arising out of this solicitation is subject to the approval of the Department of the Attorney General as to form, and to all further approvals, including the approval of the Governor, required by statute, regulation, rule, order or other directive.

No work is to be undertaken by the awardee prior to the contract commencement date. The State of Hawaii is not liable for any costs incurred prior to the official starting date.

XIX. Protests

Any applicant may file a protest against the awarding of the contract. The Notice of Protest form, SPO-H-801, is available on the SPO website. (See paragraph II, Website Reference.) Only the following may be protested:

- (1) A state purchasing agency's failure to follow procedures established by Chapter 103F of the Hawaii Revised Statutes;
- (2) A state purchasing agency's failure to follow any rule established by Chapter 103F of the Hawaii Revised Statutes; and
- (3) A state purchasing agency's failure to follow any procedure, requirement, or evaluation criterion in a request for proposals issued by the state purchasing agency.

The Notice of Protest shall be postmarked by USPS or hand delivered to 1) the head of the state purchasing agency conducting the protested procurement and 2) the procurement officer who is conducting the procurement (as indicated below) within five working days of the postmark of the Notice of Findings and Decision sent to the protestor. Delivery services other than USPS shall be considered hand deliveries and considered submitted on the date of actual receipt by the state purchasing agency.

Head of State Purchasing Agency	Procurement Officer
Name: Lillian B. Koller	Name: Edwin Igarashi
Title: Director	Title: Fiscal Management Officer
Mailing Address: P.O. Box 339 Honolulu, HI 96809-0339	Mailing Address: P.O. Box 339 Honolulu, HI 96809-0339
Business Address: 1390 Miller Street Honolulu, HI 96813	Business Address: 1390 Miller Street Honolulu, HI 96813

XX. Availability of Funds

The award of a contract and any allowed renewal or extension thereof, is subject to allotments made by the Director of Finance, State of Hawaii, pursuant to HRS Chapter 37, and subject to the availability of State and/or Federal funds.

XXI. General and Special Conditions of Contract

The general conditions that will be imposed contractually are on the SPO website. (See paragraph II, Website Reference). Special conditions may also be imposed contractually by the state purchasing agency, as deemed necessary.

XXII. Cost Principles

In order to promote uniform purchasing practices among state purchasing agencies procuring health and human services under HRS Chapter 103F, state purchasing agencies will utilize standard cost principles outlined in Form SPO-H-201, which is available on the SPO website (see paragraph II, Website Reference). Nothing in this section shall be construed to create an exemption from any cost principle arising under federal law.

Section 2

Service Specifications

Section 2

Service Specifications

I. Introduction

A. Overview, purpose or need

This request seeks proposals for a full-service Contractor for the Hawaii Preschool Open Doors (POD) program to assist and support the Department of Human Services (DHS) by providing child care subsidy payments and other associated activities. The POD program is a Statewide program, administered by DHS, that provides tuition subsidy payments for eligible low-income families with children residing in Hawaii to attend a DHS-licensed preschool (Group Child Care Center or Group Child Care Home) of their choice for up to twelve months (a School Year), depending on the child's age and special needs, prior to being eligible to enroll in public Junior Kindergarten or Kindergarten, for the purpose of contributing to school readiness. The Contractor shall be responsible to recruit staff, market and promote the program Statewide, receive applications during a limited period of open enrollment (with attention to giving public notice without prejudice), determine eligibility for the program, authorize and issue appropriate monthly child care subsidies, supervise the program operations, and other associated activities of the POD program. The DHS POD subsidized school year for preschool enrollment may begin effective August or September, depending on the preschool program enrollment dates.

The selected organization shall utilize the DHS Hawaii Automated Network for Assistance (HANA) system to manage information on the eligible families and issue POD subsidy payments. Training on the HANA system as well as child care services rules found in 17-798.2 Hawaii Administrative Rules (HAR), or the subsequent adoption of new rules, will be provided by the DHS.

B. Planning activities conducted in preparation for this RFP

Planning for this activity included a survey of existing Statewide utilization data, level of available funding, the Department's experience with contracted services; suggestions received from DHS staff and consultants; publication of a Request For Information on March 31, 2009; previous solicitations, and considerations of restricted access to State electronic data systems by non-State employees.

C. Description of the goals of the service

The goal of the POD program is to help ensure that, on a monthly basis, approximately **500 - 800** children (depending on availability of State funding

level for subsidies) of eligible low-income families Statewide are prepared for public education in Junior Kindergarten or Kindergarten by providing subsidies for them to enroll and participate for a school year in a licensed preschool setting. Children can learn skills in a structured preschool (pre-kindergarten) environment that will better prepare them for school success now and for the rest of their school career.

D. Description of the DHS target population to be served

A “low-income” family is defined as a family’s gross monthly income that does not exceed 85% of the State Median Income by family size. There is a requirement for the family to report changes in their circumstances when they occur during their participation in the subsidy program. The family’s monthly gross income and child care need are verified in the initial application period and every six months to determine continuing eligibility. The subsidy amount issued is calculated based on the tuition rate of the preschool selected by the family, any tuition aid received from another source (preschool scholarship, employer, employee’s union, Alu Like, Pauahi Keiki Scholars, Head Start, etc.), the monthly gross income of the eligible family, hours of care, and the DHS tiered child care rate chart found in 17-798.2, HAR, or any subsequent adoption of new DHS child care services rules.

Eligibility for the POD program is two-fold: age and special needs of the child, and income ranking of the family by DHS geographic area, with priority given to the lowest income families. In the POD program, first priority is given to those eligible children who are closest to Kindergarten entry age and have not previously attended preschool and have special needs. The next priority is the four year old children without special needs, and then the three year old children referred as eligible for the “Special Populations” group.

Priority consideration is given to children with a “Special Populations referral” defined as: 1) homeless children; 2) children who speak limited English; 3) children who have been determined by a pediatrician, public health nurse, social worker, counselor, or therapist familiar with the child and family, or a representative from Healthy Start, or a Department of Health (DOH) children’s team to have a physical, developmental, behavioral or emotional health condition that is outside the normal range; or 4) children who meet the DOH criteria for environmental risk. The families with children having a “Special Populations Referral” also must seek assessment of their concerns about their children’s development from the Department of Education (DOE) “Special Education” program services, and be found to not qualify fulltime for the DOE Special Education program. Families offered Special Education Services by the DOE may elect to decline those services.

Children eligible to receive POD services must reside with their caretakers in Hawaii. U.S. citizenship of the child is not required, as POD subsidies are State-funded.

E. Geographic coverage of service

Services shall be delivered to eligible families residing in all of the counties in the State of Hawaii, approximately allocated to Kauai (4%); Oahu (78%); Maui, including Molokai and Lanai (7%); East Hawaii/West Hawaii (11%).

F. Probable funding amounts, source, and period of availability

A maximum amount of **\$293,750.00** in federal funding (CFDA 93.575) is allocated to operate the program for the initial period of July 1, 2009 to June 30, 2010. The State, at its option, may extend this Agreement in writing for two (2) additional State fiscal years or parts thereof, not to exceed a total of twenty-four (24) additional months of services up to and including June 30, 2012, upon mutual agreement in writing, **subject to increase up to 100% - with correlated increase in numbers of children served - or decrease, per State fiscal year**, depending on contract operations, community need, the appropriation or availability of funding to DHS, and the State's determination of satisfactory provider performance, or unless the contract is terminated. The DHS will offer in writing the option to extend the services.

II. General Requirements**A. Specific qualifications or requirements, including but not limited to licensure or accreditation**

1. The Contractor is held to a strict confidentiality of information policy.
2. The applicant shall comply with the Chapter 103F, HRS, "Cost Principles" for Purchases of Health and Human Services, which can be found on the Hawaii State Procurement Office (SPO) website at:
<http://www.spo.hawaii.gov>

B. Secondary purchaser participation
(Refer to HAR Section 3-143-608)

After-the-fact secondary purchases will be allowed.

Planned secondary purchases: None

C. Multiple or alternate proposals
(Refer to HAR Section 3-143-605)

☐ Allowed ☒ Unallowed

D. Single or multiple contracts to be awarded
(Refer to HAR Section 3-143-206)

☒ Single ☐ Multiple ☐ Single & Multiple

E. Single or multi-term contracts to be awarded
(Refer to HAR Section 3-149-302)

☐ Single term (2 years or less) ☒ Multi-term (more than 2 years)

Contract terms:

Initial term of contract: twelve (12) months

Length of each extension: twelve (12) months in a State fiscal year

Number of possible extensions: two (2)

Maximum length of contract: three (3) years, or parts thereof

The initial period shall commence on the contract start date or “Notice to Proceed”, whichever is later.

Conditions for extension: The contract for the proposed services may be extended without the necessity of re-bidding, subject to appropriation and availability of funds to DHS, community need, and the State’s determination of satisfactory provider performance, or unless this Agreement is terminated. The option to extend the services will be offered in writing by the DHS, at least sixty (60) days prior to the expiration of the contract. No supplementary agreement shall be binding upon the DHS until the agreement has been fully and properly executed by all parties thereto prior to the start date of agreement. The provider shall not provide any services until the agreement is fully and properly executed.

F. RFP contact person

The individual listed below is the sole point of contact from the date of release of this RFP until the selection of the successful provider(s). Written questions should be submitted to the RFP contact person and received by the day and time specified in Section 1, paragraph I (Procurement Timetable) of this RFP.

Contact Ethel Fleming at (808) 586-0978, e-mail: efleming@dhs.hawaii.gov

III. Scope of Work

The scope of work encompasses the following tasks and responsibilities:

A. Service Activities

(Minimum and/or mandatory tasks and responsibilities)

1. Recruit, hire, guide and supervise staff to provide for Statewide access and service delivery.
2. Develop written materials, subject to DHS approval, to promote the POD program to the public in the Spring of each calendar year. Information shall include program description, eligibility criteria, application process, timeframe for services, and payment procedures for eligible families.
3. Collaborate with other public agencies, non-profit organizations, and private businesses in announcing and promoting the POD services, including developing the marketing materials in consultation with DHS.
4. Provide information about the program to the public via an “800” telephone number for Statewide services.
5. Coordinate and collaborate on a working partnership with other DHS and contracted units for the purpose of client referrals to the POD program.
6. Provide intake and review of applications received, determine initial and monthly eligibility based on income criteria and program requirements, with appropriate document verification of monthly gross income and child care cost, and give written notice of eligibility status. The school year begins in August or September, depending on the preschool. Eligibility is for a period up to 12 months in a School Year, or until the child is eligible for public education in Junior Kindergarten or Kindergarten.
7. Provide to parents information about child care resources in the community, health and safety educational materials, and parenting information about choosing a quality child care program.
8. Issue monthly tuition subsidy payments to eligible families, using the DHS Sliding Fee Scale based on the family’s monthly gross income, not to exceed 85% of the State Median income (SMI) for size of family, and fulltime or part-time payment amounts based on the DHS Tiered Child Care Rates found in 17-798.2 H.A.R., or adoption of subsequent DHS child care services rules.
9. Implement DHS child care services rules in 17-798.2 H.A.R., or adoption of subsequent DHS child care services rules, policies and procedures discussed in training, and periodic DHS program clarifications.
10. Determine a family’s continued eligibility when the family reports changes, and at six months intervals after initial eligibility, and provide written notices to families when changing the subsidy amount or discontinuing the POD payment as required by DHS rules in 17-798.2,

H.A.R., or adoption of subsequent DHS child care services rules, and DHS child care policies and procedures.

11. Maintain an updated list of eligible families ranked according to lowest income first eligible, and child's need based on the priority groups of children. This list will reflect the children placed in the POD program for the school year.
12. Monitor utilization of child care; address and reconcile client and provider complaints; issue adverse action notices as applicable; enter data into and maintain the DHS data collection system that supports the reporting requirements; provide monthly and quarterly program progress reports and ad hoc reports, upon request, to the DHS BESSD program office.
13. Maintain a data system for statistical reporting on child care providers and number of POD families and children served by geographical area and island, and provide such data as requested by DHS.
 - a. Preschool information to include:
Name, address, phone number; number of POD children enrolled; POD child's name, cost of child's care, entry and discharge dates.
 - b. Child's information to include:
Name, address, phone number; preschool attending; and name of transition school for Junior Kindergarten or Kindergarten.
 - c. Parent/guardian information to include:
Name, address, phone number; and qualifying monthly gross income.
 - d. Child care cost to include:
Preschool monthly tuition fee; POD payment; parent co-pay; number of hours of care.
14. Submit written monthly reports to the DHS that includes number of POD children served and total subsidy dollar amount spent.
15. Submit monthly financial reports of POD subsidy expenditures to date.
16. Provide written quarterly POD program progress reports no later than thirty days after the end of each calendar quarter. These reports shall include:
 - a. Description of work accomplished on each project activity.
 - b. Report on program utilization per month, including:

- 1) Number of children placed in POD slots, and
 - 2) Description and number of attrition slots.
- c. Description of problems encountered and their resolution.
 - d. Projections of activities planned for the next quarter, including:
 - 1) Brief narrative explaining the planned activities, and
 - 2) Requests for technical assistance to implement next activity phase, if needed.
17. Provide a final written summary report of the fiscal year activities no later than thirty days after the end of the fourth quarter. This report shall include:
- a. Cumulative data reported by geographic area, and
 - b. Narrative summarizing the success of project activities and recommendations to improve services for the next fiscal year.
18. Calculate and adjust the client's following month's payment for any overpayments or other payment errors for the eligibility period. Contact clients to arrange for a voluntary repayment plan, including when the clients fail to pay the providers after receiving a POD child care subsidy.
19. Provide information and copies of pertinent documents from the case record in a written report for any Administrative Appeal (Fair Hearing) request that protests a POD adverse action such as a denial, reduction, or termination of payments, or the request to return overpayments. Be available to appear on the date of the Administrative Appeal Hearing.

B. Management Requirements (Minimum and/or mandatory requirements)

1. Personnel

The type of work to be performed by the staff in the communities could be done by the equivalent of a high school graduate with good communication skills and experience in working with people, or a paraprofessional person. Clerical staff is recommended to support the services. At least two staff from the organization shall be located at each site, if there are multiple sites proposed, to meet the requirements of immediately authorizing and issuing new or replacement Electronic Benefit Transfer (EBT) cards to eligible families.

The organization selected to be the Contractor shall recruit, hire, train and supervise the necessary staff to operate the project. The Department shall provide training on the DHS child care rules in 17-798.2 HAR, or

subsequent adoption of new DHS child care services rules, and the DHS HANA electronic data system for issuing payments.

2. Administrative

Equipment. The DHS has the necessary office equipment to operate the program with no lease rent charged to the Contractor at the current location in a State building: 677 Queen Street, Suite 400A, Honolulu, Hawaii. This is the DHS preferred site of the POD operations. An applicant submitting a proposal in response to this RFP may propose an alternate site, or sites, but funding to operate the POD program is limited to the RFP amount addressed in Section 2. I. F. of this RFP.

The Contractor shall be responsible to purchase or lease, with the available funding, all the additional necessary furniture and equipment needed to perform the services. Allowed purchases/leases include office equipment, chairs, desks, file cabinets, bookcases, copiers, facsimile machines, mail meter, desk telephones for the staff, and adequate furniture for a small reception area, as needed, within the limitations of the Chapter 103F "Cost Principles." Equipment purchased with these government funds shall be the property of the Department (DHS.) The DHS will purchase servers, computer packages, and printers, as needed. After the award is made, the DHS will arrange for the necessary connections to the DHS information systems. The Contractor has to be on the Department's dedicated network, thus, the Contractor cannot access through its own browser.

Meet with State staff. The Contractor, upon request of the State, shall meet with representatives of the State to discuss the progress of the project. The purpose of these visits will be to observe the program operations, examine record keeping procedures, and evaluate/improve performance outcomes.

Staffing. The Contractor shall be responsible to ensure appropriate staffing at all times during normal State operating hours.

Allowable Costs. The Contractor staff costs shall include FTE salaries and fringe benefits attributable to the operation of this project. Chapter 103F "Cost Principles" from the State Procurement Office (SPO) are to be used as a guide for projected expenses and are found on the SPO website at: <http://www.spo.hawaii.gov>. These represent guidelines in determining which types of expenditures will be reimbursed, payment dollar limits, payment policy constraints, and reimbursements requiring verification and documentation. **Please note: individual equipment items that cost \$250 or more require three bids with justification on specified forms and DHS approval before purchase.**

Audit report. The Contractor shall be required to provide an annual internal financial audit report following the A-133 requirements.

Disagreement. When a disagreement between the Contractor staff and DHS staff exists in regards to the performance of service activities within the contract specifications, the wishes of the DHS BESSD contracting office staff shall prevail. Failure to comply on the part of the Contractor shall be deemed cause for corrective action and is subject to contractual remedies.

3. Quality assurance and evaluation specifications

Records. The organization selected to provide services shall be responsible for keeping comprehensive records of all expenditures, available for monitoring by DHS staff or designee. These records shall include, but are not limited to:

- a. Copies of approved purchase orders signed by the appropriate authority;
- b. Copies of invoices, packing slips, receipts, credit/debit memos and other vendor documents;
- c. Other appropriate internal accounting statements and reconciliation schedules.

Quality control reviews. The Contractor shall be responsible to cooperate with "QC" reviews conducted by the DHS, projected to occur on a quarterly basis.

Corrective action. The Contractor shall be responsible for immediate corrective action of all information dispersed in the community that is found to be in error. In addition, corrective action plans and evidence of corrective action in child care case records shall be the responsibility of the Contractor each month.

Program records. The Contractor shall be responsible for keeping comprehensive program records, available for monitoring by DHS staff or its designee. The contract will be monitored in accordance with requirements set forth in Chapter 103F, Hawaii Revised Statutes. Contract monitoring may include site visits with comprehensive evaluation of several areas of performance. These include review of conformance with standard contractual requirements; agency files such as personnel files, notes of staff meeting/minutes and training; documentation of service activities including collaboration with community agencies and organizations, and accounting practices. In addition, on-going contract

monitoring shall include review of monthly and quarterly program progress reports as required by the DHS, and periodic assessment of the program effectiveness. Evaluation will consist of comparing projected program objectives with outcome performance, and analyzing factors that produced those results.

Self-appraisal. The organization selected to provide the services must maintain throughout the term of the contract a system of self-appraisal and program evaluation to determine the effectiveness of the activities provided in service delivery. The self-evaluation process must include tools or instruments used to identify program achievements and any necessary program corrective action based on the findings during the evaluation.

Quality assurance. The Contractor shall establish and operate an effective quality assurance plan.

4. Output and performance/outcome measurements

- a. 95% of the families submitting applications before May 1 for the ensuing School Year will be notified of acceptance into the program by July 1 of each fiscal year.
- b. 80% of monthly benefits for the eligible children are issued within the first seven (7) days of the benefit month.
- c. 90% of the active cases do not require retroactive payments for the benefit month.
- d. 90% of the payments authorized are the correct amount for the benefit month.
- e. 99% of overpayments for the benefit month are recovered.

Monthly written reports submitted by the Contractor to DHS BESSD shall address the following *numbers and percentages by geographic area*: types of outreach efforts; completed child care applications received and processed; child care applications denied and approved for child care subsidies; accuracy of payment amounts; contracted tasks/responsibilities completed for the report period, and performance measures of contract objectives.

Quarterly written reports submitted by the Contractor to DHS BESSD shall focus on the description of the various activities and achievement level; monthly numbers summarized for the calendar quarter by island (including separate East Hawaii and West Hawaii data), significant

achievements of the program; performance measures of the contract objectives for the period; problem areas and the corrective action taken, and any other pertinent additional comments.

Final Annual Summary written report submitted by the Contractor to DHS BESSD within 45 days after the end of each State fiscal year shall include cumulative data for the State fiscal year contract period, itemizing the service activities in this Section 2. This final written summary report shall include:

- a. Cumulative data for the contract period.
- b. Summary description of objectives and accomplishments achieved during the contract period, by numbers and percentage.
- c. Summary description of problem areas addressed and corrective action during the contract period.
- d. Summary financial report of expenditures for this program.

5. Experience

The applicant shall demonstrate a thorough understanding of the target group, purpose, and Statewide scope of the service activity, as well as be able to demonstrate the necessary knowledge, skills, abilities, and experience relating to the delivery of the proposed services. Preferred types of experience include the ability to extract from a database the information required for the reports desired in delivery of the Statewide services, measure achievement of program objectives, and effect improvement in service activities.

6. Coordination of services

Coordination and collaboration with community agencies, the DHS Income Maintenance units, the DHS social workers in the Benefit, Employment and Support Services Division (BESSD) and the Social Services Division (SSD), the State's Child Care and Development Fund federal subsidy program, public agencies and private organizations, and child care providers in the communities will be necessary, as stated in Section 3, II. D. in this RFP.

7. Reporting requirements for program and fiscal data

The types and frequency of reports to be submitted to DHS follow:

- a. Monthly/Quarterly program progress. The organization selected to provide the services shall submit to DHS BESSD written monthly progress reports within thirty (30) days after the month ends, and quarterly program progress reports no later than thirty (30) days after the end of each calendar quarter in a State fiscal year, describing work activities accomplished, outcome measurements of contract objectives, problems encountered and their resolution, and projections of activities for the next calendar quarter.
- b. Annual program performance. The organization selected to provide the services shall submit a final written summary report of the fiscal year activities to DHS BESSD no later than forty-five (45) days after the end of the fourth calendar quarter in a State fiscal year. This report shall include cumulative data by geographic location, a narrative that summarizes the achievements of the program activities and outcome of the program performance objectives, and recommendations to improve services for the next fiscal year.
- c. Monthly expenditure. The organization selected to provide the services shall submit monthly expenditure reports of the contract expenditures-to-date for the operation of the program that will serve as invoices for reimbursement. The form "Subgrantees' Invoice and Expenditure Report" (SIER) shall be the official form used for the Contractor to request funds for the contract.
- d. Final invoice. Settlement of DHS-approved expenditures, not to exceed the total annual expenditure amount reported to the DHS BESSD, within the funding level for the contracted services in a State fiscal year, is contingent upon the Contractor completing all contractual obligations, and submitting a current (valid within 60 days) Tax Clearance statement from the State and Federal government tax offices.

C. Facilities

The contracted organization's program staff can be housed in the State office located at the Pohulani Elderly Housing Project, 677 Queen Street, Suite 400A, Honolulu, Hawaii 96813. The applicant is to provide a description of any other sites of service delivery activities discussed in the proposal to ensure Statewide coverage to DHS applicants and DHS-eligible families.

Alternatively, the applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the proposed services. If facilities are not presently available, describe plans to secure facilities. Also describe how

the facilities meet ADA requirements, as applicable, and special equipment that may be required for the services.

The organization selected for the award shall operate and maintain equipment and facilities in accordance with all Departmental policy and procedures.

IV. COMPENSATION AND METHOD OF PAYMENT

A. Pricing structure or pricing methodology to be used

1. Cost reimbursement. The DHS BESSD will use the cost reimbursement pricing structure. It reflects a purchase arrangement in which the State pays the Contractor for the budgeted costs that are actually incurred in delivering the services specified in the contract, up to the stated maximum obligation. The budget amount for the operation of the services must not exceed the amount stated in the RFP. The SPO budget forms are to be used in preparing a proposal, and are available on the SPO website at: www.spo.hawaii.gov.
2. Chapter 103F Cost Principles. The applicant shall comply with the Chapter 103F, HRS Cost Principles for Purchase of Health and Human Services identified in SPO-H-201 (effective 10/1/98), which can be found in the POS Manual on the SPO website at: <http://www.spo.hawaii.gov>. The Cost Principles represent guidelines in determining which types of expenditures will be reimbursed, payment dollar limits, payment policy constraints, and requirements for verification and documentation. Allowable costs to operate the program are reimbursable on a monthly basis after services are rendered.
3. Federal regulations. The applicant shall abide by all the Federal regulations as legislated by Public Law 101-508, Omnibus Budget Reconciliation Act of 1990. Title VI of the Personal Responsibility and Work Opportunity Reconciliation Act (PRWORA) of 1996, P.L. 104-193, effective October 1, 1996, requires that any expenditure made or authorized by the offeror that is subsequently determined by the Federal government to be unallowable shall be repaid to the State or offset against any other funds to which the offeror may be entitled. When monies are used from the Child Care and Development Fund (CCDF), not more than 5% may be expended for administrative costs in each fiscal year. The term "administrative costs" includes general and overhead costs, and does not include the costs of providing direct services.

B. Method of compensation and payment

Payments shall be made upon the submission of invoices in triplicate based upon expenditures for the services provided in accordance with the "Scope of Services", and the line item costs identified on the SPO budget forms.

1. The first payment shall be a reimbursement for start-up cost.
2. After the first start-up payment, reimbursement will be made upon the performance of services described in the Scope of Services and the line item costs identified on the SPO budget forms, not to exceed the total contract cost.
3. Monthly payments after the first calendar quarter are conditioned upon the receipt and preliminary approval by the State of the Quarterly Program Progress Reports due no later than 30 days after the end of the previous calendar quarter.
4. The State's preliminary determination of appropriateness and permissibility of the reported expenditures shall be subject to later verification and subsequent audit.

Section 3

Proposal Application Instructions

Section 3

Proposal Application Instructions

General instructions for completing applications:

- *Proposal Applications shall be submitted to the state purchasing agency using the prescribed format outlined in this section.*
- *The numerical outline for the application, the titles/subtitles, and the applicant organization and RFP identification information on the top right hand corner of each page should be retained. The instructions for each section however may be omitted.*
- *Page numbering of the Proposal Application should be consecutive, beginning with page one and continuing through for each section. See sample table of contents in Section 5.*
- *Proposals shall be typewritten or mechanically printed, double-spaced, and single-sided on 8 ½" x 11" paper.*
- *Proposals may be submitted in a three ring binder (Optional).*
- *Tabbing of sections (Recommended).*
- *Applicants must also include a Table of Contents with the Proposal Application. A sample format is reflected in Section 5, Attachment B of this RFP.*
- *A written response is required for **each** item unless indicated otherwise. Failure to answer any of the items will impact upon an applicant's score.*
- *Applicants are **strongly** encouraged to review evaluation criteria in Section 4, Proposal Evaluation when completing the proposal.*
- *This form (SPO-H-200A) is available on the SPO website (see Section 1, paragraph II, Website Reference). However, the form will not include items specific to each RFP. If using the website form, the applicant must include all items listed in this section.*

The Proposal Application comprises the following sections:

- *Proposal Application Identification Form*
- *Table of Contents*
- *Program Overview*
- *Experience and Capability*
- *Project Organization and Staffing*
- *Service Delivery*
- *Financial*
- *Other*

I. Program Overview

Applicant shall give a brief overview to orient evaluators as to the program/services being offered. Include a concise description of the applicant's organization, goals and objectives related to the proposed services, and how the services are designed to meet the need identified in the services specifications.

II. Experience and Capability

A. Necessary Skills

The applicant shall demonstrate that it has the necessary skills, abilities, and knowledge relating to the delivery of the proposed services.

B. Experience

The applicant shall provide a description of projects/contracts pertinent to the proposed services. The applicant shall include points of contact: names, addresses, e-mail, *telephone and FAX* numbers. The State reserves the right to contact references to verify experience.

C. Quality Assurance and Evaluation

The applicant shall describe its own plans for quality assurance and evaluation for the proposed services, including methodology.

D. Coordination of Services

The applicant shall demonstrate the capability to coordinate services with other agencies and resources in the community, such as those listed in this RFP, Section 2, III.B.6. This can include letters of agreement between the applicant and other organizations, agencies and community resources that describe the cooperative relationship with regards to the proposed services.

E. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the proposed services. If facilities are not presently available, describe plans to secure facilities. Also describe how the facilities meet ADA requirements, as applicable, and special equipment that may be required for the services.

III. Project Organization and Staffing

A. Staffing

1. Proposed Staffing

The applicant shall describe the proposed staffing pattern, client/staff ratio and proposed caseload capacity appropriate for the viability of the services. (Refer to the personnel requirements in the Service Specifications, as applicable.)

2. Staff Qualifications

The applicant shall provide the minimum qualifications (including experience) for staff assigned to the program. (Refer to the qualifications in the Service Specifications, as applicable)

B. Project Organization

1. Supervision and Training

The applicant shall describe its ability to supervise, train and provide administrative direction relative to the delivery of the proposed services, *including periods when staff is absent, to ensure availability of services.*

2. Organization Charts

The applicant shall reflect the position of each staff and line of responsibility/supervision. (Include position title, name and full time equivalency (FTE) for each position to be funded for delivery of the services described in this RFP for the contract periods. Both the “Organization-wide” and “Program” organization charts shall be attached to the Proposal Application.

IV. Service Delivery

The applicant shall include a detailed discussion of the applicant’s approach to applicable service activities and management requirements from Section 2, Item III. - Scope of Work, including (if indicated) a work plan of all service activities and tasks to be completed, related work assignments/responsibilities and timelines/schedules. *The output and outcome/performance measurements found in Section 2.III.B.4. of this RFP should also be addressed in this section. The applicant may propose different percentages of projected accomplishment, as long as a justification for the difference is provided. The narrative should reflect an understanding of the intent of the services delivered to the community, and how the applicant intends to deliver the services.*

The description of how the applicant will carry out the primary services/activities listed in Section II “Scope of Work” shall also include, but is not limited to, the need that the program is designed to meet; the target groups to be served; and the goals, objectives and expected outcomes. This description can include a “start-up” period, daily, monthly, and annual calendar/schedule or “Work Plan” for accomplishing the POD activities. The narrative should reflect major milestones in service delivery during the contract period, and reflect understanding of the tasks, service activities and management requirements in Section 2 by describing how they will be accomplished.

The applicant shall include information on how it will coordinate and collaborate with DHS staff and community agencies and organizations regarding these services, and provide a list of State holidays when the program will not operate.

The narrative should include the following in the format listed, to reflect an understanding of the intent of the services in the community, and how the applicant intends to deliver the services:

Statement of purpose

- A. Description of the need the program is designed to meet.
- B. Description of the target groups
- C. Outcomes of the POD project goals and objectives.

Detailed description of the applicant's approach to delivery of services to be offered

- A. Geographic coverage Statewide/access
- B. Timeline/workplan of program and management activities
- C. Publicity about the program
- D. Coordination/collaboration with DHS and community organizations
- E. Intake activities
- F. Parent education on quality child care
- G. Eligibility determination and re-determination of eligibility
- H. Issuance of proper payments/recoup overpayments
- I. Set-up of data base for program performance reports
- J. Hard copy case documentation for initial/ongoing eligibility
- K. Customer service/complaints
- L. Written reports
- M. Accountability/evaluation of effectiveness of program operations

V. Financial

A. Pricing Structure

Applicants shall submit a cost proposal utilizing the pricing structure designated by the state purchasing agency. The cost proposal shall be attached to the Proposal Application.

Pricing Structure Based on Cost Reimbursement

The cost reimbursement pricing structure reflects a purchase arrangement in which the State pays the contractor for budgeted costs that are actually incurred in delivering the services specified in the contract, up to a stated maximum obligation.

The purchasing agency shall consider cost proposals based on “cost-type” or “pure reimbursement” pricing structures from the applicants who are not-for-profit or religious organizations licensed to do business in the State of Hawaii. “Cost-type” involves payment of all incurred costs within a predetermined total estimated amount.

*The purchasing agency shall also consider cost proposals based on “cost-plus-fixed-fee” from applicants who are for-profit organizations licensed to do business in the State of Hawaii. “Cost-plus-fixed-fee” allows for payment of all incurred costs within a predetermined amount, plus an agreed upon fee that will not change. We anticipate these fees to be **limited to 10% or less** of the contract award. Also, fees need to be built within the contract ceiling. Please note, however, that the Department reserves the right to negotiate the final amount of fixed-fee within the limits discussed above.*

The purchasing agency shall select the applicable cost proposal subject to the legal standing of the applicant organization, e.g., not-for-profit, religious, or for-profit, that is in the best interest of the State.

All budget forms, instructions and samples are located on the SPO website (see Section 1, paragraph II Websites referred to in this RFP). The following budget form(s) shall be submitted with the Proposal Application:

SPO-H-205	Budget
SPO-H-206A	Budget Justification - Personnel: Salaries & Wages
SPO-H-206B	Budget Justification - Personnel: Payroll Taxes, Assessment & Fringe Benefits
SPO-H-206C	Budget Justification - Travel – Inter-island
SPO-H-206E	Budget Justification - Contractual – Administrative
SPO-H-206F	Budget Justification - Contractual – Sub-contract
SPO-H-206H	Budget Justification - Program Activities
SPO-H-206I	Budget Justification - Equipment Purchases

B. Other Financial Related Materials

1. Accounting System

In order to determine the adequacy of the applicant’s accounting system as described under the administrative rules, the following documents are requested as part of the Proposal Application (may be attached):

- a. The organization’s most recent financial audit.
- b. A copy of the organization’s financial policies that relate to the expenditure of funds for this project.

2. Tax Clearance Certificate (Form A-6)

An original or certified copy of a current, valid tax clearance certificate issued by the Hawaii State Department of Taxation (DOTAX) and the Internal Revenue Service (IRS) shall be submitted with the proposal by the due date and time. The two-part Tax Clearance Application (Form A-6) that combines DOTAX and IRS tax clearance shall be used for this purpose.

Alternatively, instead of separately applying for these certificates, applicants may choose to use the Hawaii Compliance Express (HCE) that allows businesses to register on-line through a simple wizard interface at: <http://vendors.ehawaii.gov> to acquire a "Certificate of Vendor Compliance." The HCE provides current compliance status as of the issuance date. The "Certificate of Vendor Compliance" indicating that the vendor's status is compliant with the State procurement laws can be printed. The applicant has the responsibility to obtain and shall submit this printout with the applicant's proposal by the due date and time.

Vendors that elect to use the HCE services are required to pay an annual fee of \$15 to the Hawaii Information Consortium, LLC (HIC.) Vendors choosing not to participate in the HCE program are required to obtain the various certificates as instructed in this section V.B.2.

VI. Other

A. Litigation

Applicants shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain.

B. Proposed Monthly Performance Measures

From the total cases projected to be served monthly, applicants shall provide the numbers and calculate the percentage of achievement of the contract objectives that are proposed to be delivered, and justify them with rationale.

1. % of # submitting apps. by May 1 notified of acceptance by July 1
2. % of # monthly benefits issued within 7 days of benefit month
3. % of # active cases not requiring retroactive payments
4. % of # payments authorized are correct amount for benefit month
5. % of # overpayments for benefit month are recovered

Section 4

Proposal Evaluation

Section 4

Proposal Evaluation

I. Introduction

The evaluation of proposals received in response to the RFP will be conducted comprehensively, fairly and impartially. Structural, quantitative scoring techniques will be utilized to maximize the objectivity of the evaluation.

II. Evaluation Process

The procurement officer or an evaluation committee of designated reviewers selected by the head of the state purchasing agency or procurement officer shall review and evaluate proposals. When an evaluation committee is utilized, the committee will be comprised of individuals with experience in, knowledge of, and program responsibility for program service and financing.

The evaluation will be conducted in three phases as follows:

- Phase 1 - Evaluation of Proposal Requirements
- Phase 2 - Evaluation of Proposal Application
- Phase 3 - Recommendation for Award

Evaluation Categories and Thresholds

Evaluation Categories

Possible Points

Administrative Requirements

Proposal Application

Program Overview	0 points
Experience and Capability	20 points
Project Organization and Staffing	15 points
Service Delivery	55 points
Financial	10 Points

100 Points

TOTAL POSSIBLE POINTS

100 Points

III. Evaluation Criteria

A. Phase 1 - Evaluation of Proposal Requirements

Final proposals submitted shall include all of the following documents to be accepted for consideration for this RFP.

1. Administrative Requirements

- Application Checklist
- Registration with Hawaii State Procurement Office
- Tax Clearance Certificate/Certificate of Vendor Compliance
- Independent Financial Audit Report (most recent)
- Organization's policies that address use of the contract funds

2. Proposal Application Requirements

- Proposal Application Identification Form (Form SPO-H-200)
- Table of Contents
- Program Overview
- Experience and Capability
- Project Organization and Staffing
- Service Delivery
- Financial (All required forms and documents)
- Program Specific Requirements (as applicable)

B. Phase 2 - Evaluation of Proposal Application (100 Points)

The points awarded for each area and sub-area of evaluation shall be derived from a rating scale of 0 to 5:

- 5= Very satisfactory
- 4= More than satisfactory
- 3= Satisfactory
- 2= Less than satisfactory
- 1= Unsatisfactory
- 0= Not addressed (no credit)

Each section listed below shall be evaluated using the following criteria:

Weighted points (0-5) for each sub-area will be given. The sum of weighted points given by the evaluators in all areas of each section will be divided by the maximum weighted points that could be allotted for that area. This quotient will be multiplied by the points assigned to each

area, which is noted in parenthesis. The product will be the score for that area.

Program Overview: No points are assigned to Program Overview. The intent is to give the applicant an opportunity to orient evaluators as to the service(s) being offered.

1. Experience and Capability (20 Points)

The State will evaluate the applicant's experience and capability relevant to the proposal contract, which shall include:

A. Necessary Skills

- Demonstrated skills, abilities, and knowledge relating to the delivery of the proposed services. _____
- Demonstrated a thorough understanding of the purpose and scope of the service activities. _____

B. Experience

- Described how the proposed services are designed to meet the issues and resolve problems related to service delivery. _____
- Described ability to create databases and extract information for performance reports. _____

C. Quality Assurance and Evaluation

- Sufficiency of quality assurance and evaluation plans for the proposed services, including methodology. _____
- Goals and objectives are aligned with the proposed service activities. _____

D. Coordination of Services

- Demonstrated capability to coordinate services _____
- Described collaboration with other agencies and resources in the community. _____

E. Facilities

- Adequacy of facilities relative to the proposed services. _____

2. Project Organization and Staffing (15 Points)

The State will evaluate the applicant's overall staffing approach to the service that shall include:

A. Staffing

- Proposed Staffing: The proposed staffing pattern, client/staff ratio, and proposed caseload capacity is reasonable to insure viability of the services.
- Staff Qualifications: Minimum qualifications (including experience) for staff assigned to the program.

B. Project Organization

- Supervision and Training: Demonstrated ability to supervise, train and provide administrative direction to staff relative to the delivery of the proposed services.
- Organization Chart: Approach and rationale for the structure, functions, and staffing of the proposed organization for the overall service activity and tasks.
- Service Continuity: Staff support, and plan for service delivery when staff is on leave.

3. Service Delivery (55 Points)

Evaluation criteria for this section will assess the applicant's approach to the service activities and management requirements outlined in the Proposal Application.

A. Program Content and Design

- Demonstrates an understanding of the various service activities and sequence of events.
- Describes outreach, intake, consumer education, POD benefits issuance process.
- Provides for public relations and community collaboration on a Statewide basis.
- Presents evidence of cooperation and willingness to follow DHS requirements, policies and procedures.
- Discusses documentation/data collection/reports.

B. Logic of the Work Plan

- Describes staff/program management activities.
- Addresses how the major service activities and tasks will be completed throughout the contract period.
- Shows clarity in assignments and responsibilities.
- Service delivery has realistic timelines and schedules.
- Discusses how services are provided Statewide.

C. Evaluation

- Addresses monitoring performance/outcome measures.
- Oversees issuance of proper/improper payments.
- Handles customer complaints/problem resolution.
- Tracks achievement levels of service objectives.
- Assesses performance for improved service delivery.

4. Financial (10 Points)**Pricing structure based on cost-reimbursement**

- A. Personnel costs are reasonable and comparable to positions in the community**
- B. Non-personnel costs are reasonable and adequately justified**
- C. The budget fully supports the scope of services and requirements of the Request for Proposal**
- D. Applicant's proposal budget is reasonable, given program resources and operational capacity**
- E. Adequacy of accounting system/policy for use of funds**

C. Phase 3 - Recommendation for Award

Each notice of award shall contain a statement of findings and decision for the award or non-award of the contract to each applicant.

Section 5

Attachments

- A. Competitive Proposal Application Checklist
- B. Sample Proposal Table of Contents
- C. General Conditions –website reference: www.spo.hawaii.gov
“Health and Human Services, Ch. 103F...” “For Private
Providers” and “Contract Template - General Conditions”
- D. Special Conditions
- E. Required Activities

Proposal Application Checklist

Applicant: _____

RFP No.: HMS 305-09-01-S

The applicant's proposal must contain the following components in the order shown below. This checklist must be signed, dated and returned to the purchasing agency as part of the Proposal Application. SPOH forms are on the SPO website. See Section 1, paragraph II Website Reference.*

Item	Reference in RFP	Format/Instructions Provided	Required by Purchasing Agency	Completed by Applicant
General:				
Proposal Application Identification Form (SPO-H-200)	Section 1, RFP	SPO Website*	X	
Proposal Application Checklist	Section 1, RFP	Attachment A	X	
Table of Contents	Section 5, RFP	Section 5, RFP	X	
Proposal Application (SPO-H-200A)	Section 3, RFP	SPO Website*	X	
Tax Clearance Certificate (Form A-6)	Section 1, RFP	Dept. of Taxation Website (Link on SPO website)*	X	
Cost Proposal (Budget)				
SPO-H-205	Section 3, RFP	SPO Website*	X	
SPO-H-205A	Section 3, RFP	SPO Website* Special Instructions are in Section 5		
SPO-H-205B	Section 3, RFP,	SPO Website* Special Instructions are in Section 5		
SPO-H-206A	Section 3, RFP	SPO Website*	X	
SPO-H-206B	Section 3, RFP	SPO Website*	X	
SPO-H-206C	Section 3, RFP	SPO Website*	X	
SPO-H-206D	Section 3, RFP	SPO Website*	X	
SPO-H-206E	Section 3, RFP	SPO Website*	X	
SPO-H-206F	Section 3, RFP	SPO Website*	X	
SPO-H-206G	Section 3, RFP	SPO Website*		
SPO-H-206H	Section 3, RFP	SPO Website*	X	
SPO-H-206I	Section 3, RFP	SPO Website*	X	
SPO-H-206J	Section 3, RFP	SPO Website*		
Certifications:				
Program Specific Requirements:				
<i>Organization Charts</i>			X	
<i>Audit Report (most recent)</i>			X	
<i>Work Plan</i>			X	
<i>Outcome Measures/Table</i>			X	

Authorized Signature

Date

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VII.	Attachments	
A.	Cost Proposal	
	SPO-H-205 Proposal Budget	
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Special Conditions

1. Time of Performance

- a. The CONTRACTOR shall provide the services required under this Agreement for the period from **July 1, 2009 to June 30, 2010** with a possibility of extensions through **June 30, 2012**, unless otherwise terminated.
- b. The State, at its option, may extend this Agreement in writing, for two (2) additional State Fiscal years, or parts thereof, not to exceed a total of thirty-six (36) months of services ending on **June 30, 2012**, subject to appropriation and availability of funds, the State's determination of satisfactory provider performance and community need, or unless this Agreement is sooner terminated as hereinafter provided.

2. Confidentiality

- a. The CONTRACTOR shall keep records to document information acquired about the recipients or given or made available by the recipients served under this Agreement. All such information shall be considered confidential and shall not be disclosed by the CONTRACTOR except as otherwise allowed by Hawai'i Revised Statute §346-10, and Hawai'i Administrative Rules §17-601, and only after prior written notification to DHS.

3. Interpreter Services

The CONTRACTOR shall utilize interpreter services, as applicable.

4. Use and Occupancy of State Owned or Leased Building or Space.

For the duration of this AGREEMENT, unless notified otherwise, the CONTRACTOR shall provide the services described in the SCOPE OF SERVICES from a **privately secured location**. If the location is in a State owned or leased building, the following provisions apply:

- a. The CONTRACTOR shall comply with all general rules and regulations concerning the use and occupancy of the Building notwithstanding any provisions in the AGREEMENT to the contrary. These general rules include, for example, use of common areas, hours of operations, State holidays, security measures, and all pertinent fire and building codes.
- b. The Department may notify the CONTRACTOR in writing of its intent to withdraw the area. The CONTRACTOR must vacate the area within 30 business days following the receipt of the notice. The Department may

withdraw the area for any reason, at any time during the duration of the AGREEMENT, and for the Department's sole convenience.

- c. At this time, the Department is not providing any parking stalls for the CONTRACTOR. Should parking space become available, the Department may offer the CONTRACTOR the use of available parking spaces. Any stalls that become available and are used by the CONTRACTOR are unreserved, and the CONTRACTOR shall pay to the Department of Accounting and General Services, Automotive Management Division, State of Hawaii, \$10 more per stall per month than the prevailing rate for State employee parking. Parking shall be made available for the CONTRACTOR's clients on the same basis as parking is made available to the general public.
- d. Charges and other Cost: The CONTRACTOR must follow the guidelines utilizing the appropriate departmental forms when purchasing office supplies, equipment or furniture valued at \$250.00 or more. This procedure will be incorporated into the completed contract.
- e. Without limiting the CONTRACTOR's obligations under paragraph 7 of the General Conditions, entitled Indemnification and Defense, the CONTRACTOR hereby specifically agrees to indemnify the Department against any claim and to reimburse the Department for any damage or property loss caused by the CONTRACTOR or its clients as a result of operating from the designated areas.
- f. The CONTRACTOR assumes full responsibility for all personal property of the CONTRACTOR, its employees, or clients of the CONTRACTOR brought onto the designated areas, and the Department shall not be liable for any damage done to or loss of such personal property caused by any co-tenant, visitor, or occupant at the locations listed above.
- g. The Department shall not be held liable or responsible for any loss suffered or damage to the CONTRACTOR's business or for any personal injury suffered by the CONTRACTOR's employee or CONTRACTOR's clients caused by any co-tenant, visitor, or occupant at the locations listed above.

REQUIRED ACTIVITIES FOR PRESCHOOL OPEN DOORS (POD) CHILD CARE SERVICES

After the start-up phase to secure facilities and equipment, if necessary, appropriate staff, and DHS training, the following steps are to be implemented by the Contractor.

Step 1:.....**Promote the DHS POD Child Care Subsidy Program**

Publicize and outreach to the communities Statewide about the availability of DHS POD child care subsidies to help families with eligible children who are age four years old, or three years old with special needs, to experience up to a year of preschool to prepare them for entering Junior Kindergarten or Kindergarten. Conduct an “open enrollment” period in the Spring for the ensuing School Year. Should all 1,200 monthly slots not be achieved during the initial Open Enrollment period, the POD program shall continue to recruit eligible families for that School Year. Include information about child care rates for the different types of care, gross monthly income criteria by size of family, and program eligibility requirements for the eligible family and child care providers.

Families in Hawaii may be eligible for POD child care payments as long as: (1) their monthly gross income does not exceed 85% of the State Median Income (SMI) by family size; and (2) they have an eligible child for whom they are responsible residing with them that needs substitute child care for part of a 24-hour day in a DHS-licensed group child care center or group child care home (“preschool.”)

Step 2:.....**Provide POD Child Care Application**

Provide form DHS 913- *Preschool Open Doors Application For Preschool Tuition Assistance* and the form DHS 913A- *Preschool Open Doors Special Populations Referral* when a family requests an application for a POD child care subsidy.

Step 3:.....**Guide the POD Applicant**

Applications must be completed in writing on the form DHS 913 by the caretaker and the form DHS 913A by the qualified individual identified on the form, with all the supporting documentation to verify the information.

Step 4:.....**Accept/Review POD Child Care Application**

Applications with verifying documentation and the required completed forms are submitted to the Contractor. When applications are received, the Contractor must register them in the DHS electronic system and review them for completeness. The DHS will provide training on registering the applications in the DHS HANA electronic system.

Review and prioritize the POD applications to ensure that there is documentary evidence for: age of the child needing care, Special Populations referral, relationship of the child to the applicant, gross monthly income of the family, and geographic area of the State. The applicant family's individual Social Security Numbers are helpful and are used only as a DHS identifier in the electronic system, but is not a criterion for child care eligibility. After review, the Contractor notifies the applicant to correct any inaccuracy and/or provide supporting documentation and missing information.

Step 5:.....Create a POD Child Care Case Folder

All documents related to the POD Child Care application must be filed in a case folder labeled for each family. The DHS will provide training to the Contractor on filing procedures.

Step 6:.....Interview the Caretaker to Determine POD Eligibility

Careful questioning about household composition and monthly resources and review of the POD application materials will help ensure that the Contractor identifies the correct family situation. By implementing the DHS child care services rules, the Contractor will determine if the POD application is approved, denied, withdrawn, or discontinued, and notify the applicant. Applicants in approved cases will need to complete the form DHS 918-*Child Care Certificate and Provider Confirmation Form*, and form DHS 916 *Child Care Payments Parent/Guardian Rights and Responsibilities*. A licensed provider is automatically approved, but must complete the form DHS 918 to provide current information about location, cost, and hours of care for the eligible child.

Step 7:.....Issue a DHS Notice of Disposition of Application

The Contractor issues a form DHS 921 *Notice of Disposition of Application for Child Care Payments* to the applicant that provides the status: either approved, discontinued, denied, or withdrawn by the applicant. The Contractor also enters information on the case into the DHS HANA electronic system.

Step 8:.....Calculate the POD Child Care Payment

The Contractor applies the DHS child care services rules 17-798.2 or subsequent revision of the rules to calculate the correct amount of payment for each POD-eligible child for the approved provider, based on the family's gross monthly income, child's age, cost of care at the selected preschool, other child care resources, and the DHS tiered child care rate table by type of care. The Contractor enters such information into the DHS HANA electronic system.

Step 9.....Issue a Notice of Payment

The Contractor completes and sends the form DHS 922 *Notice of Payment* to the family that has been approved as eligible for a POD child care payment. This provides the name of the eligible child, the monthly amount of the DHS POD child care subsidy for the child, and the name of the approved child care provider. The form also includes information about mandatory reporting of changes in the family's situation, and informs the POD-eligible family of the staff contact information.

Step 10.....Authorize/Issue the POD Child Care Subsidy

The Contractor uses the DHS electronic system to initiate the monthly POD payments. The Contractor receives reports of changes to the family's situation that might affect eligibility conditions, and takes action to ensure that the case is maintained properly and the correct amounts of payments are issued. This includes the semi-annual review of eligibility on the child's and caretaker's situation reported by the family on the DHS 927 *Child Care Payment Simplified Report Form* to determine whether the family continues to be eligible for child care payments.

Step 11:.....Maintain a POD Database

The Contractor tracks the following numbers: 1) outreach efforts in local communities; 2) families that respond to outreach efforts per month Statewide; 3) POD child care applications received; 4) completed POD applications; 5) interview/disposition of the POD applications (approved, discontinued, denied, or withdrawn) within 30 days; 6) correct disposition of the POD application; 7) issuance of benefits within the first seven days of the benefit month; 8) active cases requiring retroactive payments; 9) accuracy of the payment amount; 10) recovery of overpayments for the benefit month; and 11) geographic distribution. The results reveal the achievement level of the efforts to outreach to families that might qualify for DHS POD child care subsidies, numbers of additional families that are helped by the DHS POD child care subsidies, and proficiency of the delivery of services.

Step 12.....Review DHS Simplified Report Forms/Documentation

The Contractor accepts and reviews the DHS 927 *Child Care Payment Simplified Report Form* that the client submits every six months for reconsideration of child care eligibility, ensuring that all sections are completed, all documentation to verify information is attached, and signatures are provided. The Contractor applies the DHS POD child care eligibility criteria to determine whether the family continues to be eligible to receive child care payments, and the proper child care payment amount.

Step 13.....Provide Periodic Progress Reports

The Contractor is required to submit monthly, quarterly, and an annual State fiscal year summary of performance of the required activities and results. The DHS may also request ad hoc information.

Step 14.....Invoice for Services Delivered

The Contractor shall submit monthly expenditure reports based on the approved budget for the respective State fiscal year on approved forms issued by the DHS.